

# Monthly Report

November 1, 2022 – November 30, 2022





Acting Executive Director
Brian Hanna



Orlene Hawks

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# **Medical Marijuana Facility Licensing**

# 1. Product Sales

Sales by Product Type				
November 1 – November 30				
Product Type	Pounds Sold	Fluid Ounces Sold	Total Sales	
Flower	3,931.31	0	\$6,453,353.89	
Shake/Trim	475.25	0	\$630,296.79	
Concentrate	171.21	0	\$973,477.08	
Inhalable Compound Concentrate	352.75	0	\$604,902.54	
Vape Cartridge	568.6	0	\$3,140,663.68	
Kief	0.56	0	\$2,210.14	
Infused-Edible	19,390.33	5.07	\$1,609,934.55	
Infused Non-Edible Solid	249.26	0	\$76,638.81	
Infused Liquid	0	10,555.75	\$78,515.24	
Infused Non-Edible Liquid	0	481.98	\$4,169.53	
November Total	25,139.27	11,042.80	\$13,574,162.25	

Additional Sales Information		
November 1 - November 30		
Category Amount		
Sales To Date (as of Nov 30)	\$1,508,677,666.80	
Sales Deliveries	\$529,219.35	
Average Retail Flower Price (oz.) \$102.60		

## 2. Plants

Plants		
Active Plants		
As of November 30		
Plant State Number		
Immature	62,421	
Vegetative	52,894	
Flowering	186,351	

<b>Destroyed &amp; Harvested Plants</b>		
November 1 - November 30		
Plant State Number		
Immature - Destroyed	19,652	
Vegetative - Destroyed	9,843	
Flowering - Destroyed	3,600	
Plants Harvested	91,637	

# 3. Packages and Inventory

Packages			
As of November 30			
Package State	Number		
Active	439,375		
On Hold	878		
In Transit	4,036		
November 1 - November 30			
Package State Number			
Finished	4,802		

Inventory			
As of November 30			
Category	Amount (lbs.)		
Flower at Growers (Test Passed)	16,678.25		
Flower at Provisioning Centers	19,263.52		
Flower at Processors	130,043.5		
Fresh Frozen Flower at Processors	60,344.61		
Concentrates at Processors	17,918.81		
Infused Solids at Processors	93,854.32		
Infused Liquids at Processors (Fl. Oz.)	966,330.12		

## 4. Transfers

Products Shipped				
November 1 - November 30				
License Type Pounds Shipped Fluid Ounces Shipped				
Grower Class A	2,207.07	0		
Grower Class B	636.89	0		
Grower Class C	67,259.86	2.46		
Processor	45,971.04	41,033.34		
Provisioning Center	640.40	286.07		
Safety Compliance Facility	0.15	0		
Secure Transporter	75,755.82	12,348.29		

Transfers		
November 1 - November 30		
Transfer Type Number		
Completed	3,665	
Voided	51	

# 5. <u>Initial Applications</u>

Initial Applications					
November 1 - November 30					
License Type	Received	Approved	Denied		
Prequalification	9	16	0		
Grower Class A	2	0	0		
Grower Class B	0	2	0		
Grower Class C	6	12	0		
Processor	1	5	0		
Provisioning Center	7	4	0		
Secure Transporter	0	1	0		
Safety Compliance Facility	2	0	0		
Total	27	40	0		

# 6. Renewal Applications

Renewal Applications					
November 1 - November 30					
License Type	Received	Approved	Denied		
Grower Class A	3	4	0		
Grower Class B	0	0	0		
Grower Class C	15	24	1		
Processor	8	10	0		
Provisioning Center	19	23	1		
Secure Transporter	2	4	0		
Safety Compliance Facility	1	0	0		
Total	48	65	2		

## 7. Active Licenses

Active Licenses								
Grower A Grower B Grower C Processor Provisioning Center Compliance Transporter Total								
72	19	627	144	403	23	21	1309	

# 8. Application Processing Time

Application Processing Time (Calendar Days)						
November 1 - November 30						
License Type Initial Renewal Applications						
Prequalification	31.06	-				
Grower Class A	-	24.50				
Grower Class B	44.00	-				
Grower Class C	56.00	16.83				
Processor	62.20	16.10				
Provisioning Center	45.75	16.92				
Secure Transporter	36.00	23.50				
Safety Compliance Facility	-	-				
November Step 2 Average	53.75	17.62				
November Total Average	44.67	-				

## 9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA						
November 1 - November 30						
License Type Warning Formal Complaint Final Order						
Grower Class A	0	0	0			
Grower Class B	0	0	0			
Grower Class C	7	1	0			
Processor	11	0	2			
Provisioning Center	15	6	2			
Secure Transporter	1	1	0			
Safety Compliance Facility	0	0	0			

# 10. Complaints and Investigations

Complaints and Investigations					
November 1 - November 30					
Enforcement & Legal Data Amount					
Number of Complaints Received	73				
Number of Investigations Opened	89				
Number of Investigations Closed	43				
Average Time to Complete an Investigation (Calendar Days)	76				
Number of Enforcement Actions Taken* 75					
* Includes both MMFL and AU data					

#### 11. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity.

Provided are all final orders for denials.

Approximate Amounts: 1

Number of administrative hearings pertaining to each regulated activity.

Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

#### 12. Revenue and Expenses

Application Fees	
	November 1 - November 30
	Amount
November	\$21,000

	Regulatory Assessment Fees							
	November 1 - November 30							
	Grower Class A	Grower Class B	Grower Class C	Processor	Provisioning Center	Safety Compliance Facility	Secure Transporter	Total
November	\$0	\$6,000	\$16,974	\$10,948	\$9,425	\$0	\$2,813	\$46,160

	Renewal								
		November 1 - November 30							
	Grower Class B Grower Class C Processor Provisioning Center Compliance Facility Secure Transporter							Total	
November	\$3,000	\$0	\$97,500	\$52,167	\$90,008	\$10,508	\$12,813	\$265,996	

	<b>Total Licensing Revenue Collected</b>
November 1 - November 30	
	Amount
November	\$333,156

	Expenses	
	November 1 - November 30	
	Amount	
State Employee Wages	\$277,244.96	
State Employee Benefits	\$166,795.37	
Materials and Equipment	\$45,083.16	
November Total	\$489,123.49	

# 13. Municipalities Opted In to the MMFLA

Municipalities		
As of November 30		
Opted In		
169		

# 14. Provisioning Centers Approved for Home Delivery

Home Deliveries		
As of November 30		
Provisioning Centers		
323		

# **Adult-Use Establishment Licensing**

## 1. Product Sales

Sales by Product Type							
November 1 - November 30							
Product Type Pounds Sold Fluid Ounces Sold Total Sales							
Flower	59,751.81	0	\$90,937,986.32				
Shake/Trim	11,000.05	0	\$15,614,855.00				
Concentrate	2,043.92	0	\$11,941,853.99				
Inhalable Compound Concentrate	6,526.44	0	\$10,284,402.47				
Vape Cartridge	6,057.88	0	\$38,280,419.51				
Kief	4.81	0	\$30,783.57				
Infused-Edible	237,032.74	148.1	\$21,556,700.61				
Infused Non-Edible Solid	1,047.98	0	\$513,973.33				
Infused Liquid	0	337,664.16	\$630,766.97				
Infused Non-Edible Liquid	0	6,810.09	\$32,197.28				
November Total	323,465.63	344,622.35	\$189,823,939.05				

Additional Sales Information			
November 1 - November 30			
Category Amount			
Sales To Date (Nov 30)	\$3,727,725,995.32		
Sales Deliveries \$5,435,143.18			
Average Retail Flower Price (oz.) \$95.12			

# 2. Plants

Plants				
Active Plants				
As of November 30, 2022				
Plant State Number				
Immature 303,798				
Vegetative 279,000				
Flowering	628,651			

Destroyed & Harvested Plants				
November 1 - November 30				
Plant State Number				
Immature - Destroyed	120,630			
Vegetative - Destroyed 35,644				
Flowering - Destroyed 14,891				
Plants Harvested 342,483				

# 3. Packages and Inventory

Packages			
As of November 30, 2022			
Package State Number			
Active	1,819,276		
On Hold 1,356			
In Transit 41,707			
November 1 - November 30			
Package State Number			
Finished	45,697		

Inventory			
As of November 30, 2022			
Category Amount (lbs.			
Flower at Growers (Test Passed)	98,567.84		
Flower at Retailers	76,472.06		
Flower at Processors	119,928.54		
Fresh Frozen Flower at Processors	178,243.61		
Concentrates at Processors	48,245.43		
Infused Solids at Processors	652,966.71		
Infused Liquids at Processors (Fl. Oz.)	1,555,085.97		

# 4. <u>Transfers</u>

Shipped Products			
November 1 - November 30			
License Type	Shipped Pounds	Fluid Ounces Shipped	
Class A Marijuana Grower	475.23	0	
Class B Marijuana Grower	5,486.79	0	
Class C Marijuana Grower	236,931.37	0	
Excess Grower	14,519.36	0	
Microbusiness	3.41	0	
Class A Microbusiness	0.23	0	
Processor	426,930.70	607,167.26	
Retailer	8,411.72	20,359.24	
Safety Compliance Facility	10.31	0	
Secure Transporter	536,668.21	466,802.54	

Transfers			
November 1 - November 30			
Transfer Type Number			
Completed	24,694		
Voided 360			

# 5. <u>Initial Applications</u>

	Initial Applications		
	Noven	nber 1 - Novemb	er 30
	Applications Received	Licenses Issued	Licenses Denied
Prequalification	44	69	0
Class A Marijuana Grower	1	0	0
Class B Marijuana Grower	1	2	0
Class C Marijuana Grower	27	21	0
Excess Grower	0	0	0
Processor	7	8	0
Retailer	23	18	0
Class A Microbusiness	0	0	0
Microbusiness	0	0	0
Secure Transporter	0	1	0
Safety Compliance Facility	2	0	0
Designated Consumption Facility	0	0	0
Educational Research License	0	0	0
Marihuana Event Organizer	0	1	0
Temporary Marijuana Event	1	0	0
Social Equity Class A Marijuana Grower	0	0	0
Social Equity Class B Marijuana Grower	0	0	0
Social Equity Class C Marijuana Grower	1	2	0
Social Equity Excess Grower	0	0	0
Social Equity Processor	0	0	0
Social Equity Retailer	3	3	0
Social Equity Class A Microbusiness	0	0	0
Social Equity Microbusiness	0	0	0
Social Equity Secure Transporter	0	0	0
Social Equity Safety Compliance Facility	0	0	0
Social Equity Designated Consumption	0	0	0
Social Equity Marihuana Event Organizer	0	0	0
Social Equity Marijuana Temporary Event	0	0	0
November Total	110	125	0

## 6. Renewal Applications

	Renewal Applications			
	November 1 - November 30			
	Applications Received	Licenses Issued	Licenses Denied	
Class A Marijuana Grower	0	0	0	
Class B Marijuana Grower	2	0	0	
Class C Marijuana Grower	33	26	0	
Excess Grower	7	1	0	
Processor	11	5	0	
Retailer	48	38	0	
Class A Microbusiness	0	0	0	
Microbusiness	1	0	0	
Secure Transporter	1	0	0	
Safety Compliance Facility	0	2	0	
Designated Consumption Establishment	0	0	0	
Educational Research License	0	0	0	
Marihuana Event Organizer	2	3	0	
Social Equity Class A Marijuana Grower	0	0	0	
Social Equity Class B Marijuana Grower	0	0	0	
Social Equity Class C Marijuana Grower	3	3	0	
Social Equity Excess Grower	0	0	0	
Social Equity Processor	0	1	0	
Social Equity Retailer	1	2	0	
Social Equity Class A Microbusiness	0	0	0	
Social Equity Microbusiness	0	0	0	
Social Equity Secure Transporter	0	0	0	
Social Equity Safety Compliance Facility	0	0	0	
Social Equity Designated Consumption	0	0	0	
Social Equity Marihuana Event Organizer	1	1	0	
November Total	110	82	0	

## 7. Active Licenses

	Active Licenses
	As of November 30, 2022
Class A Marijuana Grower	7
Class B Marijuana Grower	94
Class C Marijuana Grower	724
Excess Grower	130
Processor	193
Retailer	591
Class A Microbusiness	2
Microbusiness	12
Secure Transporter	25
Safety Compliance Facility	20
Designated Consumption Establishment	2
Educational Research License	0
Marijuana Event Organizer	48
Temporary Marijuana Event	0
November Total	1848

# 8. Application Processing Time

Application Processing Days (Calendar Days)			
November 1 - November 30			
License Type	Initial Rene Applications Applica		
Prequalification	39.16	-	
Class A Marijuana Grower	-	-	
Class B Marijuana Grower	45.50	-	
Class C Marijuana Grower	35.95	16.44	
Excess Grower	-	26.00	
Processor	45.88	9.80	
Retailer	32.94	13.68	
Class A Microbusiness	-	-	
Microbusiness	-	-	
Secure Transporter	42.00	-	
Safety Compliance Facility	-	14.00	
Designated Consumption Establishment	-	-	
Educational Research License	-	-	
Marijuana Event Organizer	12.00	8.33	
Temporary Marijuana Event	-	-	
Social Equity Class A Marijuana Grower	-	-	
Social Equity Class B Marijuana Grower	-	-	
Social Equity Class C Marijuana Grower	47.50	12.67	
Social Equity Excess Grower	-	-	
Social Equity Processor	-	32.00	
Social Equity Retailer	44.00	23.00	
Social Equity Class A Microbusiness	-	-	
Social Equity Microbusiness	-	-	
Social Equity Secure Transporter	-	-	
Social Equity Safety Compliance Facility	-	-	
Social Equity Designated Consumption Establishment	-	-	
Social Equity Marijuana Event Organizer	-	5.00	
Social Equity Temporary Marijuana Event	-	-	
November Step 2 Average	37.27	14.61	
November Total Average	38.33	-	

## 9. Actions Taken by the CRA

Disciplinary Actions Taken by the CRA					
November 1 - November 30					
License Type Warning Formal Complaint Final Or					
Class A Marijuana Grower	0	0	0		
Class B Marijuana Grower	2	0	0		
Class C Marijuana Grower	5	1	0		
Excess Grower	0	0	0		
Processor	5	0	0		
Retailer	15	1	0		
Microbusiness	0	0	0		
Secure Transporter	0	0	0		
Safety Compliance Facility	0	0	0		
Designated Consumption Establishment	0	0	0		
Marijuana Event Organizer	0	0	0		
Temporary Marijuana Event	0	0	0		

## 10. Applications not Processed within Established Time Requirements

Applications Not Timely Processed		
November 1 - November 30		
Initial Renewal		
0	0	

## 11. Complaints and Investigations

Complaints and Investigations			
November 1 - November 30			
Enforcement & Legal Data	Amount		
Number of Complaints Received	124		
Number of Investigations Opened	112		
Number of Investigations Closed	53		
Average Time to Complete an Investigation* (Calendar Days)	113		
Number of Enforcement Actions Taken*	75		
* Includes both MMFL and AU data			

#### 12. Number of Administrative Hearing Adjudications

Number of administrative hearing adjudications pertaining to each regulated activity. Provided are all final orders for denials.

Approximate Amounts: 1

Number of administrative hearings pertaining to each regulated activity.

"Regulated activity" means the particular activities, entities, facilities, and industries regulated by the agencies. Provided are all the hearings that have been involved with the CRA, e.g., denials, lawsuits, etc.

Approximate Amounts:

Denials: 0 Litigation: 0

Circuit Court Appeals: 0

#### 13. Revenue and Expenses

	Application Fees			
	November 1 - November 30			
_	Prequalification Social Equity Prequalification Total			
November	\$111,000	\$9,900	\$120,900	

	Regulatory Assessment Fees						
		November 1 - November 30					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower	Microbusiness
November	\$0	\$12,000	\$545,359	\$0	\$633	\$0	\$0
	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter	Temporary Marijuana Event	Social Equity Class A Marijuana Grower
November	\$0	\$107,902	\$200,641	\$0	\$16,849	\$0	\$0
	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower	Social Equity Microbusiness	
November	\$0	\$0	\$0	\$0	\$0	\$0	
	Social Equity Class A Microbusiness	Social Equity Processor	Social Equity Retailer	Social Equity Safety Compliance Facility	Social Equity Secure Transporter	Social Equity Temporary Marijuana Event	
November	\$0	\$0	\$9,000	\$0	\$0	\$0	
	Total Regulatory Assessment Fees						
November	\$892,384						

	Renewal Fees					
	November 1 - November 30					
	Class A Marijuana Grower	Class B Marijuana Grower	Class C Marijuana Grower	Designated Consumption Establishment	Marijuana Event Organizer	Excess Grower
November	\$0	\$12,000	\$792,000	\$0	\$2,000	\$168,000
	Microbusiness	Class A Microbusiness	Processor	Retailer	Safety Compliance Facility	Secure Transporter
November	\$0	\$0	\$286,000.00	\$670,000	\$0	\$15,000
	Social Equity Class A Marijuana Grower	Social Equity Class B Marijuana Grower	Social Equity Class C Marijuana Grower	Social Equity Designated Consumption Establishment	Social Equity Marijuana Event Organizer	Social Equity Excess Grower
November	\$0	\$0	\$68,400	\$0	\$650	\$0
	Social Equity Microbusiness	Class A Processor Retailer Complian		Social Equity Safety Compliance Facility	Social Equity Secure Transporter	
November	\$0	\$0	\$0	\$13,500	\$0	\$0
	Total Renewal Fees					
November	\$2,027,550					

	<b>Total Licensing Revenue Collected</b>	
	November 1 - November 30	
	Amount	
November	\$3,040,834	

	Expenses
	November 1 - November 30
	Amount
State Employee Wages	\$521,208.70
State Employee Benefits	\$332,904.47
Materials and Equipment	\$42,585.72
November Total	\$896,698.89

#### 14. Social Equity Applications

	Social Equity Applications				
	November 1 - November 30				
	Received Eligible Ineligible				
November	16				

#### 15. Social Equity Education & Outreach

	Outreach Sessions
	November 1 - November 30
	Sessions Held
November	2

### 16. Social Equity Application Assistance Provided

	<b>Application Assistance Provided</b>	
	November 1 - November 30	
	Number of Times	
November	4	

#### 17. Municipalities Opted In or Out of MRTMA

Municipalities		
As of November 30, 2022		
Opted In Opted Out		
130	1377	

## 18. Marihuana Retailers Approved for Home Delivery

Home Deliveries	
As of November 30, 2022	
Marihuana Retailers	
278	

# 19. Total Number of Employees Under the MMFLA and MRTMA

Number of Employees
As of November 30, 2022

28,394

# **Medical Marijuana Registry Program**

### 1. <u>Initial Applications</u>

Initial Applications			
November 1 - November 30			
Received	Issued	Denied	
3,794	3,667	344	

### 2. Renewal Applications

Renewal Applications			
November 1 - November 30			
Received	Issued	Denied	
1,323	1,285	94	

## 3. Application Processing Time

Initial Applications (Calendar Days)					
November 1 - November 30					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.96	0.01	0.55	2.28	0.22	1.64

Renewal Applications (Calendar Days)					
November 1 - November 30					
Approvals			Denials		
Paper	Online	Combined	Paper	Online	Combined
1.89	0.00	0.52	2.07	0.20	1.05

## 4. Number of Applications Filed for Registry Identification Cards

	Applications Filed for Registry Identification Cards						
	November 1 - November 30						
	Origin	Original Applications			Renewals	<b>Grand Total</b>	
	Paper	Online	Total	Paper	Online	Total	
November	1,036	2,758	3,794	336	987	1,323	5,117

# 5. Number of Qualifying Patients and Primary Caregivers Approved in Each County

As of November 30, 2022						
County	Patients	Caregivers		County	Patients	Caregivers
Alcona	380	40		Lake	165	22
Alger	475	67		Lapeer	2,459	372
Allegan	3,908	494		Leelanau	869	53
Alpena	649	52		Lenawee	2,150	272
Antrim	1,095	127		Livingston	2,833	271
Arenac	801	114		Luce	65	9
Baraga	120	14		Mackinac	140	19
Barry	1,488	162		Macomb	20,876	2,658
Bay	3,778	278		Manistee	266	30
Benzie	998	92		Marquette	221	45
Berrien	2,812	429		Mason	298	35
Branch	1,327	247		Mecosta	172	25
Calhoun	1,829	242		Menominee	280	56
Cass	1,057	180		Midland	1,898	197
Charlevoix	256	24		Missaukee	159	15
Cheboygan	538	53		Monroe	3,141	345
Chippewa	620	56		Montcalm	1,286	230
Clare	1,143	196		Montmorency	88	23
Clinton	2,128	245		Muskegon	2,141	247
Crawford	842	83		Newaygo	1,057	168
Delta	535	88		Oakland	27,871	2,751
Dickinson	339	79		Oceana	777	136
Eaton	2,211	295		Ogemaw	346	35
Emmet	111	15		Ontonagon	63	12
Genesee	6,904	860		Osceola	231	52
Gladwin	21	10		Oscoda	222	18
Gogebic	239	49		Otsego	67	13
Grand Traverse	1,301	84		Ottawa	2,433	232
Gratiot	205	35		Out of State	0	6
Hillsdale	756	129		Presque Isle	102	15
Houghton	165	23		Roscommon	447	31
Huron	404	26		Saginaw	2,687	291
Ingham	1,556	209		Saint Clair	3,141	418
Ionia	181	36		Saint Joseph	458	87
losco	122	11		Sanilac	595	70
Iron	113	23		Schoolcraft	35	12
Isabella	464	48		Shiawassee	1,792	227
Jackson	3,368	370		Tuscola	2,471	410
Kalamazoo	2,204	234		Van Buren	1,191	164
Kalkaska	289	37		Washtenaw	8,592	658
Kent	6,053	464		Wayne	35,633	2,714
Keweenaw	114	13		Wexford	947	139
			•	Total	184,564	19,916

### 6. Registry Identification Cards Revoked

Registry Identification Cards Revoked		
Month Revoked		
November	0	

## 7. Nature of the Debilitating Medical Conditions of the Qualifying Patients.

As of November 30, 2022			
Condition	Percent of Total		
Agitation of Alzheimer's Disease	0.04		
AIDS	0.06		
Amyotrophic Lateral Sclerosis	0.02		
Arthritis	19.59		
Autism	0.50		
Cachexia or Wasting Syndrome	0.24		
Cancer	3.21		
Cerebral Palsy	0.10		
Chronic Pain	65.58		
Colitis	0.34		
Crohn's Disease	0.59		
Glaucoma	1.07		
Hepatitis C	0.36		
HIV Positive	0.32		
Inflammatory Bowel Disease	1.05		
Muscle Spasms	7.22		
Nail Patella	0.00		
Obsessive Compulsive Disorder	1.15		
Parkinson's Disease	0.00		
Post-Traumatic Stress Disorder	6.62		
Rheumatoid Arthritis	1.35		
Seizures	1.45		
Severe and Chronic Pain	35.24		
Severe Nausea	4.92		
Spinal Cord Injury	0.59		
Tourette's Syndrome	0.04		
Ulcerative Colitis	0.18		

### 8. Number of Physicians Providing Written Certifications for Qualifying Patients

Physicians Providing Written Certifications	
As of November 30, 2022	
Month Physicians	
November	255

### 9. Applications not Processed within Established Time Requirements

Applications not Timely Processed	
November 1 - November 30	
Initial	Renewal
0%	0%

#### 10. Revenue and Expenses

	Revenue Collected	
	November 1 - November 30	
	Amount	
November	\$193,635.50	

	Expenses
	November 1 - November 30
	Amount
State Employee Wages	\$81,254.27
State Employee Benefits	\$53,015.67
Materials and Equipment	\$19,467.31
November Total	\$153,737.25